FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2019

TOGETHER WITH INDEPENDENT AUDITORS' REPORT

<u>FINANCIAL STATEMENTS</u> FOR THE YEAR ENDED DECEMBER 31, 2019

CONTENTS

| | Page |
|----------------------------------|------|
| Independent Auditors' Report | 1 |
| Financial Statements | |
| Statement of Financial Position | 3 |
| Statement of Activities | 4 |
| Statement of Functional Expenses | 5 |
| Statement of Cash Flows | 6 |
| Notes to Financial Statements | 7 |



October 14, 2020

INDEPENDENT AUDITORS' REPORT

Board of Directors MaxFund Animal Adoption Center Denver, Colorado

We have audited the accompanying financial statements of **MaxFund Animal Adoption Center**, (a Colorado nonprofit corporation) which comprise the statement of financial position as of December 31, 2019, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of MaxFund Animal Adoption Center as of December 31, 2019, and the changes in its net assets and its cash flows for the year then ended, in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited MaxFund Animal Adoption Center's 2018 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated August 23, 2019. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2018, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Taylor Roth and Company pik

TAYLOR ROTH AND COMPANY CERTIFIED PUBLIC ACCOUNTANTS DENVER, COLORADO

STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2019 (WITH COMPARATIVE TOTALS FOR 2018)

| | 2019 | 2018 |
|-------------------------------------|---------------|---------------|
| Assets | | |
| Cash and cash equivalents | \$ 2,431,544 | \$ 3,286,801 |
| Investments (Note 3) | 5,162,164 | 4,502,081 |
| Property and equipment (Note 4) | 5,997,961 | 5,000,858 |
| Total assets | \$ 13,591,669 | \$ 12,789,740 |
| Liabilities and net assets | | |
| Liabilities | | |
| Accounts payable | \$ 70,102 | \$ 61,934 |
| Accrued payroll costs | 60,435 | 21,397 |
| Annuity payable to founder (Note 5) | 24,291 | 55,891 |
| Capital lease obligation (Note 6) | 10,416 | 17,700 |
| Total liabilities | 165,244 | 156,922 |
| Net assets | | |
| Without donor restrictions | | |
| Undesignated | 4,549,859 | 5,013,692 |
| Net investment in fixed assets | 5,987,545 | 4,983,158 |
| Board designated reserve | 2,889,021 | 2,523,468 |
| | 13,426,425 | 12,520,318 |
| With donor restrictions | | |
| Donor specific purpose | | 112,500 |
| Total net assets | 13,426,425 | 12,632,818 |
| Total liabilities and net assets | \$ 13,591,669 | \$ 12,789,740 |
| | | |

MAXFUND ANIMAL ADOPTION CENTER <u>STATEMENT OF ACTIVITIES</u> FOR THE YEAR ENDED DECEMBER 31, 2019 (WITH COMPARATIVE TOTALS FOR 2018)

| | | 2019 | | 2018 |
|--|-------------------------------|----------------------------|--------------------|--------------------|
| | Without Donor Restrictions | With Donor Restrictions | Total | Total |
| Revenue and other support | | | | |
| Veterinary services | \$ 1,402,870 | - | \$ 1,402,870 | \$ 1,391,190 |
| Bequests | 1,063,896 | - | 1,063,896 | 2,616,338 |
| Investment income, net of fees | 640,138 | - | 640,138 | (95,638) |
| Contributions - individuals | 483,565 | - | 483,565 | 554,619 |
| Grants - foundations | 390,432 | 4,945 | 395,377 | 507,739 |
| Special event income | 121,534 | - | 121,534 | 153,853 |
| Less: direct event expenses | (74,631) | - | (74,631) | (70,670) |
| Adoptions | 119,172 | - | 119,172 | 127,685 |
| Memorials | 38,452 | - | 38,452 | 71,078 |
| Membership | 31,343 | - | 31,343 | 35,113 |
| Pet Pals | 4,767 | - | 4,767 | 5,100 |
| Merchandise | 20 | - | 20 | 2,508 |
| Other | 13,564 | - | 13,564 | 6,758 |
| In-kind (Note 7) | 115,306 | - | 115,306 | 75,160 |
| Net assets released from restriction (Note 8) | 117,445 | (117,445) | | |
| Total revenue and other support | 4,467,873 | (112,500) | 4,355,373 | 5,380,833 |
| Expense Program services Veterinary/Clinic | 1,503,134 | _ | 1,503,134 | 1,165,432 |
| Shelter/Adoption Education | 1,486,138 | _ | 1,486,138 | 1,350,711 |
| Outreach | 181,493 | - | 181,493 | 139,741 |
| Total program | 3,170,765 | _ | 3,170,765 | 2,655,884 |
| Supporting services Management and general Fundraising | 280,886 110,115 | - | 280,886 110,115 | 308,449 118,852 |
| Total expense | 3,561,766 | - | 3,561,766 | 3,083,185 |
| Change in net assets | 906,107 | (112,500) | 793,607 | 2,297,648 |
| Net assets, beginning of year | 12,520,318 | 112,500 | 12,632,818 | 10,335,170 |
| Net assets, end of year | \$ 13,426,425 | \$- | \$ 13,426,425 | \$12,632,818 |

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2019 (WITH COMPARATIVE TOTALS FOR 2018)

| | 2019 | | | | | 2018 | | |
|---------------------------------------|----------------------|------------------------------------|------------|------------------|------------------------------|------------------|-------------|-------------|
| | Program Services | | | Supporting | g Services | | | |
| | Veterinary Clinic | Shelter Operations/ Adoption | Outreach | Total Program | Management and General | Fund- raising | Total | Total |
| Salaries | \$ 603,170 | \$ 527,774 | \$ 75,396 | \$1,206,340 | \$ 226,189 | \$ 75,397 | \$1,507,926 | \$1,367,330 |
| Payroll taxes and benefits | 60,293 | 52,757 | 7,537 | 120,587 | 22,610 | 7,536 | 150,733 | 150,430 |
| Veterinarians and medical consultants | 221,879 | 181,728 | 79,727 | 483,334 | - | - | 483,334 | 319,612 |
| Medical supplies | 347,077 | 98,729 | 13,926 | 459,732 | - | - | 459,732 | 435,390 |
| Supplies | 20,485 | 162,639 | 1,618 | 184,742 | 1,539 | 1,542 | 187,823 | 182,158 |
| Contract services | 36,962 | 91,364 | 1,800 | 130,126 | 1,442 | 2,000 | 133,568 | 120,466 |
| Utilities | 12,262 | 53,193 | - | 65,455 | 7,273 | 8,081 | 80,809 | 68,739 |
| Advertising | 19,622 | 35,974 | - | 55,596 | - | 9,812 | 65,408 | 13,946 |
| Repairs and maintenance | 27,417 | 33,510 | - | 60,927 | - | - | 60,927 | 16,759 |
| Professional fees | 13,610 | 31,061 | - | 44,671 | 1,807 | - | 46,478 | 41,761 |
| Legal services | 41,456 | 3,020 | - | 44,476 | - | - | 44,476 | 3,020 |
| Printing | 19,802 | 9,901 | 1,320 | 31,023 | 660 | 1,321 | 33,004 | 37,340 |
| Insurance | 3,421 | 21,131 | - | 24,552 | - | - | 24,552 | 21,131 |
| Telephone and interne | 5,080 | 16,211 | - | 21,291 | - | 2,202 | 23,493 | 21,291 |
| Merchant fees | 17,724 | 3,907 | - | 21,631 | - | 1,139 | 22,770 | 22,936 |
| Accounting | - | - | - | - | 12,540 | - | 12,540 | 13,569 |
| Postage | 250 | 10,022 | - | 10,272 | - | 31 | 10,303 | 12,456 |
| Animal disposal | 4,758 | 2,115 | - | 6,873 | - | - | 6,873 | 4,940 |
| Technology | 150 | 6,451 | - | 6,601 | - | - | 6,601 | 5,995 |
| Contributions to others | - | 5,000 | - | 5,000 | - | - | 5,000 | 10,000 |
| Meals and entertainment | 196 | 4,733 | - | 4,929 | - | 71 | 5,000 | 6,663 |
| Taxes and license fees | 831 | 1,898 | - | 2,729 | 1,342 | - | 4,071 | 2,892 |
| Dues and subscriptions | - | 1,225 | - | 1,225 | - | 983 | 2,208 | 2,170 |
| Travel | - | 2,160 | - | 2,160 | 14 | - | 2,174 | 2,325 |
| Interest expense | - | - | - | - | 2,151 | - | 2,151 | 1,289 |
| Education and training | - | 1,170 | - | 1,170 | - | - | 1,170 | 5,509 |
| Equipment | 386 | 339 | - | 725 | - | - | 725 | 3,810 |
| Bank fees | 125 | - | 169 | 294 | 52 | - | 346 | 1,014 |
| Miscellaneous | | 113 | | 113 | 455 | | 568 | 144 |
| | 1,456,956 | 1,358,125 | 181,493 | 2,996,574 | 278,074 | 110,115 | 3,384,763 | 2,895,085 |
| Depreciation | 46,178 | 128,013 | | 174,191 | 2,812 | | 177,003 | 188,100 |
| Total | \$1,503,134 | \$ 1,486,138 | \$ 181,493 | \$3,170,765 | \$ 280,886 | \$ 110,115 | \$3,561,766 | \$3,083,185 |

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2019 (WITH COMPARATIVE TOTALS FOR 2018)

| | 2019 | 2018 |
|---|--------------|--------------|
| Cash flows from operating activities | | |
| Change in net assets | \$ 793,607 | \$ 2,297,648 |
| Adjustments to reconcile change in net assets | | |
| to net cash provided by operating activities | | |
| (Gain) loss on investments | (513,629) | 194,919 |
| Depreciation | 177,003 | 188,100 |
| Change in value of annuity payable | (31,600) | (60,768) |
| Changes in operating assets and liabilities | | |
| (Increase)decrease in contributions receivable | - | 21,052 |
| Increase(decrease) in accounts payable | 8,168 | 40,225 |
| Increase(decrease) in payroll accruals | 39,038 | 877 |
| Net cash provided(used) by operating activities | 472,587 | 2,682,053 |
| Cash flows from investing activities | | |
| (Purchase) of fixed assets | (1,174,106) | (237,472) |
| (Purchase) proceeds of investments | (19,945) | (1,340,135) |
| (Reinvestment) proceeds of earnings | (126,509) | (99,281) |
| Net cash provided(used) by investing activities | (1,320,560) | (1,676,888) |
| Cash flows from financing activities | | |
| (Payments) on capital lease obligation | (7,284) | (6,861) |
| Net cash provided(used) by financing activities | (7,284) | (6,861) |
| Net increase(decrease) in cash and cash equivalents | (855,257) | 998,304 |
| Cash and cash equivalents, beginning of year | 3,286,801 | 2,288,497 |
| Cash and cash equivalents, end of year | \$ 2,431,544 | \$ 3,286,801 |
| Supplemental disclosure of information: | | |
| Cash paid during the period for interest | \$ 2,151 | \$ 1,289 |

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2019

NOTE 1 - NATURE OF ACTIVITIES

MaxFund Animal Adoption Center (the Organization) is located in Denver, Colorado, and was incorporated in 1989 as a nonprofit corporation under the laws of the State of Colorado. The Organization's mission is to provide medical care for injured pets with no known owners, and to seek out new homes for these animals once they have recovered. The Organization is funded primarily by bequests veterinary services, and contributions.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND PROCEDURES

1. Basis of Accounting

The financial statements of the Organization have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

2. Basis of Presentation

The Organization is required to report information regarding its financial position and activities according to the following two classes of net assets:

<u>Net assets without donor restrictions</u>: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. These net assets may be used at the discretion of the Organization's management and board of directors.

<u>Net assets with donor restrictions</u>: Net assets that are subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated that the funds be maintained in perpetuity.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statement of activities.

Contributions of property and equipment or cash restricted to acquisition of property and equipment are reported as net assets with donor restrictions if the donor has restricted the use of the property or equipment to a particular program. These restrictions expire when the assets are placed in service.

3. Cash and Cash Equivalents

The Organization considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents, except for those amounts that are held in the investment portfolio which are invested for long-term purposes.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND PROCEDURES (Continued)

4. Capitalization and Depreciation

The Organization follows the practice of capitalizing all expenditures for property and equipment in excess of \$2,500. The fair value of donated assets is similarly capitalized. Depreciation of property and equipment is provided over the estimated useful lives of the respective assets on a straight-line basis.

5. Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

6. Income Taxes

The Organization has received an Internal Revenue Service exemption from federal income taxes under Section 501(c)(3). Accordingly, no provision or liability for income taxes has been provided in the accompanying financial statements.

The Organization follows the guidance of FASB codification (ASC) 740-10 and related subsections. The Organization determined that no uncertain tax positions have been taken (or are expected to be taken) that could have a material effect on its income tax liabilities. The Organization believes that it has conducted its operations in accordance with, and has properly maintained, its tax-exempt status.

7. Functional Reporting of Expenses

For the year ended December 31, 2019, the costs of providing the various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited. The allocations are determined by management on a rational and systematic basis. Salaries, taxes and employee benefits, and veterinarians are allocated on a time and effort basis. Medical supplies are allocated as they are needed between programs.

8. Summarized Prior-Year Information

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended December 31, 2018, from which the summarized information was derived.

9. Fair Value Measurements

The Organization is subject to the provisions of the *Fair Value Measurements and Disclosures* accounting standard. This standard requires use of a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three levels: quoted market prices in active markets for identical assets and liabilities (Level 1); inputs other than quoted market prices that are observable for the asset or liability, either directly or indirectly (Level 2); and unobservable inputs for the asset or liability (Level 3).

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND PROCEDURES (Concluded)

10. Revenue Recognition

The Organization recognizes contributions when cash, securities or other assets; an unconditional promise to give; or a notification of a beneficial interest is received; conditional promises to give with a measurable performance barrier and a right of return are not recognized until the conditions on which they depend have been met.

11. Subsequent Events

Management has evaluated subsequent events through October 14, 2020, the date the financial statements were available to be issued.

NOTE 3 - INVESTMENTS

The carrying value of investments is based on quoted market prices (Level 1 inputs):

| Description | Amount |
|---|---------------------|
| Cash | \$ 274,532 |
| Equities | 1,979,860 |
| International equities | 67,353 |
| Fixed income | 2,634,981 |
| Mutual funds | 144,572 |
| Other | 60,866 |
| Total | <u>\$ 5,162,164</u> |
| Investment income is summarized as follows: | |
| Description | Amount |
| Unrealized loss | \$ 513,629 |
| Interest and dividend income | 160,630 |
| Advisory fees | (34,121) |
| Net investment return | <u>\$ 640,138</u> |

NOTE 4 - PROPERTY AND EQUIPMENT

Property and equipment consist of the following:

| Description | Amount |
|--------------------------------|---------------------|
| Land | \$ 812,927 |
| Buildings and improvements | 6,209,880 |
| Furniture and equipment | 715,814 |
| Vehicles | 387,808 |
| Leased medical equipment | 35,122 |
| Real estate | 19,000 |
| Software | 5,639 |
| Total | 8,186,190 |
| Less: accumulated depreciation | (2,188,229) |
| Net property and equipment | <u>\$ 5,997,961</u> |

Depreciation expense for the year was \$177,003.

NOTE 5 - ANNUITY PAYABLE (Split Interest Agreement)

In 2016, the Organization entered into a compensation agreement with a founder of the Organization.

Taxes on the estimated total present value of \$285,500 were paid up front and bi-monthly payments of \$1,215 will continue until neither he nor his spouse survives. On an annual basis, the Organization revalues the distribution liability based on actuarial assumptions. The present value of the estimated future payments is calculated using a discount rate of 5% and applicable mortality tables.

In 2016, the Organization entered into a similar compensation agreement with its cofounder for approximately \$122,655, to be paid upon her retirement. As of the report date, no retirement date has been set and no liability has been recorded.

NOTE 6 - CAPITAL LEASE OBLIGATION

Clinic Equipment

In 2016, the Organization entered into a capital lease for clinic equipment. Under the terms of this agreement, they are obligated for future lease payments of:

| Year | Amount |
|-----------------------|------------------|
| 2020 | \$ 8,148 |
| 2021 | 2,716 |
| Total payments | 10,864 |
| Less imputed interest | (448) |
| Total | <u>\$ 10,416</u> |

NOTE 7 - IN-KIND CONTRIBUTIONS

Donated goods and services are reflected in the accompanying financial statements at their estimated value at date of receipt.

| Description | Amount |
|--|----------------------------|
| Dog and cat food and other supplies Advertising | \$ 66,856 <u>48,450</u> |
| Total | <u>\$ 115,306</u> |

No amounts have been reflected in the financial statements for donated services not requiring specific expertise. The Organization received 58,570 volunteer hours estimated to be valued at \$447,500.

NOTE 8 - <u>NET ASSETS RELEASED FROM DONOR RESTRICTIONS</u>

Donor restricted net assets are available for the following purposes:

| Description | Amount |
|------------------------------|---------------------|
| Building fund Cat shelter | \$ 61,945 55,500 |
| Total | <u>\$ 117,445</u> |

NOTE 9 - CONCENTRATION OF CREDIT RISK

The Organization places most of its cash with one financial institution. Amounts over \$250,000 are not insured by the FDIC or related entity.

NOTE 10 - SUBSEQUENT EVENTS

The COVID-19 outbreak in the United States has caused business disruption through mandated and voluntary closings of businesses. While the disruption is currently expected to be temporary, there is considerable uncertainty around the duration of the closings. The Organization expects this reality to impact its operations; however, the related financial impact and duration cannot be reasonably estimated at this time.

The Organization submitted a loan application under the Paycheck Protection Program (Program) to cover payroll and benefit costs. On April 21, 2020, the Organization received loan proceeds of \$311,000. The Program provides for loan forgiveness if the Organization is able to meet certain employee retention and salary requirements.

NOTE 11 - AVAILABILITY AND LIQUIDITY

The following represents the Organization's financial assets at December 31, 2019:

| Financial assets at year-end: | Amount |
|--|---------------------------|
| Cash and cash equivalents Investments | \$ 2,431,544 5,162,164 |
| | |
| Total financial assets | 7,593,708 |
| Less: amounts not available for general expenditures within one year, due to: Board designated reserve – building fund | (2,889,021) |
| Total financial assets available to meet cash needs for | |
| general expenditures within one year: | <u>\$ 5,265,414</u> |

The Organization's goal is generally to maintain financial assets to meet six months of operating expenses. The board may access its designated reserve if necessary.